

Deloitte Corporate Finance LLC

Deloitte Corporate Finance LLC Advises OTR Transportation, Inc. on its Sale to CIVC Partners, L.P.

Deloitte Corporate Finance LLC ("DCF") acted as the exclusive financial advisor to OTR Transportation, Inc. (OTR, or the Company), a non-asset based third-party logistics provider (3PL) that offers full-service truck capacity solutions to customers, in its sale to CIVC Partners, L.P (CIVC).

Based in Chicago, Illinois, OTR supports all truckload modes of transportation with a focus in refrigerated and dry van, with the valueadded services of power only capabilities.

OTR delivers high levels of service to customers across North America, including "household" brands and members of the Fortune 500 across various industries, through a proprietary technology suite and network of dependable carrier partners. CIVC will provide operational expertise to help OTR continue to grow alongside its diverse set of customers.



"The DCF team was instrumental during every phase of the deal process. We at OTR are extremely pleased to continue to grow with our new partner and greatly appreciate DCF's guidance that led to a successful transaction," said Jon Braun, CEO and Founder of OTR.

Mike Sciulli, managing director at Deloitte Corporate Finance LLC, added, "We are proud to continue our strong track record of assisting family-owned and operated companies. Our platform is designed to assist founders like Jon. It was a pleasure to work with the OTR and CIVC teams on this transaction, and we look forward to seeing the next phase of growth for the Company."

About OTR Transportation, Inc.

OTR, headquartered in Chicago, Illinois, is a technology-enabled freight broker that delivers exceptionally high levels of service to customers across North America through a proprietary technology suite and network of dependable carrier partners. The Company provides a full suite of truckload services, including refrigerated, dry van, power only, and cross border, among others. For additional information about OTR, visit www.loadotr.com.



Deloitte Corporate Finance LLC

About CIVC Partners, L.P.

CIVC is a Chicago-based private equity firm established in 1970 to provide growth capital to entrepreneurs and founders. Since 1989, CIVC has invested over \$2.0 billion in 74 platforms, primarily as growth and buyout capital, along with founders and executives in middle-market companies mainly in the business services sector. CIVC currently invests from CIVC Partners Fund VI. More information on CIVC and its portfolio companies can be found at www.civc.com.

About Deloitte Corporate Finance LLC

Deloitte Corporate Finance LLC, a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and member of the <u>Financial Industry Regulatory Authority</u> (<u>FINRA</u>) and the <u>Securities Investor Protection Corporation (SIPC</u>), is an indirect wholly-owned subsidiary of Deloitte Financial Advisory Services LLP and affiliate of Deloitte Transactions and Business Analytics LLP. Investment banking or other services that would require registration as a broker-dealer with the SEC and membership in FINRA would be provided exclusively by DCF. For more information, visit <u>www.investmentbanking.deloitte.com</u>. Please see <u>www.deloitte.com/us/about</u> for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.



Deloitte Corporate Finance LLC

For more information, please contact our professionals:

Will Frame	Mike Sciulli	Scott Chacon	Danielle Sokol
Managing Director	Managing Director	Vice President	Senior Analyst
Deloitte Corporate	Deloitte Corporate	Deloitte Corporate	Deloitte Corporate
Finance LLC	Finance LLC	Finance LLC	Finance LLC
+1 224 255 9007	+1 914 229 1328	+1 213 321 8247	+1 224 580 1080

Prior engagement performance is no guarantee of future performance and may not be representative of the experience of other clients. This communication is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security.

Deloitte Corporate Finance LLC (DCF), a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC), is an indirect wholly-owned subsidiary of Deloitte Financial Advisory Services LLP and affiliate of Deloitte Transactions and Business Analytics LLP. Investment banking or other services that would require registration as a broker-dealer with the SEC and membership in FINRA would be provided exclusively by DCF. For more information, visit www.investmentbanking.deloitte.com. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting