

Deloitte Corporate Finance LLC

Deloitte Corporate Finance LLC Advises S&S Truck Parts, LLC on its Sale to Investcorp Investment Advisors, LLC

Deloitte Corporate Finance LLC ("DCF") acted as the (DCF) acted as exclusive financial advisor to S&S Truck Parts, LLC (S&S or the Company) on its sale to Investcorp Investment Advisors, LLC (Investcorp).

Family-owned and managed since its founding in Chicago, IL in 1952, S&S is a leading independent distributor of private label and branded aftermarket truck parts with a long history of providing quality, engineered aftermarket truck parts. Today, S&S serves over 1,600 customers including Original Equipment Manufacturers (OEMs), OE dealerships, independent warehouse distributors and service shops primarily across North America.

Since its inception, S&S's value proposition has been to offer lower- cost, higher-margin alternative parts to those found at truck dealerships. The company established its "NewStar" brand 30 years ago, which is now distributed in over 60 countries.



"S&S operates in a large and resilient market that is enjoying strong secular tailwinds driven by the demand for trucking services and aging truck fleets," said Steve Miller, Managing Director, Private Equity – North America at Investcorp. "This investment and partnership with the S&S team was a natural extension of our experience in the aftermarket auto and truck industry. The leading market position, strong customer relationships and the compelling value proposition of S&S' private label offering presented a highly attractive opportunity."

"Our goal is to always provide our customers with a wide selection of high-quality truck parts and a premium service through our experienced and talented employees," said DJ Hoffman, Managing Partner at S&S. "Deloitte Corporate Finance's knowledge in the specialty distribution and aftermarket parts sectors and creative approach to help us address our specific transaction objectives enabled us to find the ideal partner, in Investcorp. We are proud to be partnering with Investcorp which has an impressive track record in the aftermarket industry and a strong heritage in providing strategic and thoughtful partnership to family and founderled businesses. This partnership marks an exciting opportunity to further capitalize on the growth of our unique private label and branded offering."



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The partnership will focus on continuing S&S's organic growth through geographic expansion across North America and seeking to complete strategic, add-on acquisitions. DJ Hoffman will retain a significant ownership stake in the business as part of the transaction. "DCF is proud to have advised S&S, and to have found a buyer that can help preserve the Company legacy. We are thrilled for DJ and S&S management team. The transaction provides a platform to continue the success of S&S and to provide additional resources to scale the business and accelerate growth," said Tony Blanchard, Managing Director, Deloitte Corporate Finance LLC.

Terms were not disclosed.



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