



Deloitte Corporate Finance LLC

Deloitte Corporate Finance LLC Advises Storage Solutions, Inc. on its recapitalization with MFG Partners and Merit Capital Partners

Deloitte Corporate Finance LLC (“DCF”) acted as exclusive financial advisor to Storage Solutions, Inc. (“SSI”), an Indiana-based material handling solutions firm, on its recent recapitalization with MFG Partners and Merit Capital Partners.

SSI, a leading provider of turn-key solutions for warehouse, storage, and distribution facilities across North America, announced a majority recapitalization on November 20th. SSI, owned by the McElheny family prior to being sold to an Employee Stock Ownership Plan (“ESOP”) in 2013, will partner with MFG and Merit to expand its solution offerings and geographic presence.

Founded in 1978, SSI is a team comprised of warehouse design experts who collaborate and partner with distribution or fulfillment operations throughout North America and across the world. SSI’s “simple, smart, strategic” approach allows the company to provide solutions for every square foot of a warehouse, including offering facility design, equipment procurement, and professional installation.

“DCF enjoyed the opportunity to advise SSI on its transaction. SSI is a leader in a fast-growing segment of the material handling and logistics industry, and we look forward to seeing the company grow as it continues to service companies looking to improve their distribution and logistics infrastructure,” said Eric Andreozzi, Managing Director, Deloitte Corporate Finance LLC.

“This is a great company and it is wonderful to see the employee owners enjoy the rewards from their contributions to SSI’s performance,” said Lou Paone, Managing Director, Deloitte Corporate Finance LLC.

“I am confident that the DCF team was one of the main reasons for our successful recapitalization efforts. Their tireless effort, wisdom, and experience guiding us through the deal process allowed us to concurrently run our business. Most importantly, they were able to navigate and balance the nuances of our ESOP diligence throughout the entire process. We are grateful for their unmatched professional advice while being able to add an encouraging personal touch,” said Kevin Rowles, President and CEO, SSI.

Storage Solutions, Inc.
has been acquired by

MFG Partners
and

Merit Capital Partners

The undersigned acted as financial advisor
to Storage Solutions, Inc.

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For more information, please contact our professionals:

Eric Andreozzi

Managing Director
Deloitte Corporate
Finance LLC
+1 704 333 0518

Lou Paone

Managing Director
Deloitte Corporate
Finance LLC
+1 704 731 7202

Steven Blaser

Vice President
Deloitte Corporate
Finance LLC
+1 704 619 6418

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